



Specified  
Technologies  
Inc.

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Friday, May 8, 2009

Subject: Ronnie Serr

To whom it may concern:

I am writing this letter at the request of Ronnie Serr. I have been associated with Ronnie for over eight years. During this time, we have collaborated on a number of web projects for STI. My initial work with Ronnie involved the web-enabling of FileMaker databases that we had created in-house. In the years since, many of our projects have been initiated with Ronnie.

Our company is considered to be a leader in its field. Our web-image has a great deal to do with that and Ronnie has had a vital role in helping to create that image. Our website ([www.stifirestop.com](http://www.stifirestop.com)) uses databases very extensively.

A database created by Ronnie allows our customers to easily sort through literally thousands of published designs to select just the one that is needed. Often, these designs must be combined in a portfolio known as a submittal. Ronnie created a version of this search engine that creates these submittals and automatically organizes them into PDF form for printing or email transmission to the appropriate parties. This incredible tool takes a process that previously required literally hours to accomplish and has reduced it down to a matter of minutes.

Ronnie has also produced a number of web based tools designed to allow our customers to easily determine the amounts of various products required for their projects.

We value Ronnie as an important part of our development team. He has always been responsive to our needs. His insight and work ethic are unmatched, providing solutions that our competition envies. We consider Ronnie to be part of the STI family and would highly recommend him to anyone seeking to add value to their development team.

Sincerely yours,

James P. Stahl

Executive Vice President

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